

j fl0fHo gllt, @)^%

k[7eld

vhf Pj +ahf/fl0dV j fl0fHo glltn] ; fwgsf]kl/rfng, cfly\$ lj sf; / ul/al lgjf/0fdf ; sf/fl0ds kefj k'ofp5 eGg]df0otfdf gkfn]lj ut b0{bzs of o:tf]gllt cj ndag ub{cfPsf]xf]. tyflk kFl, klj lw tyf ahf/ kxFdf c; xhtf / ljleG dhSalr lj Bdfg c; dfg cfly\$:t/sf]sf/0faf6 lj kGg / lk5l8Psf dh'sx;n]Jofkf/ pbf/Ls/0fsf]nfe lng ; s\$ 5g\ lj Zj Jofkf/ ; u7g -World Trade Organization_ sf]; fy}blif0f Pl; ofnl :j tGq Jofkf/ lfg -SAFTA_ tyf lj d:6\$ -BIMST-EC_ cfly\$; dxdf kj z u/\$f]sf/0faf6 gkfn]ahf/ kxFnf0{lj :tf/ u/\$f]eP tfklg b'zsf]w/ftn, xfj kfgl / jg:klthG0 lj lwtfaf6 kkt pTkfbgsf ; ft / ; fwg; E plrt klj lw, blf hgziQm Pj +nufglsf] ; efhg u/L lgoff kj 4G ug{; lsPsf] 5g . o; n]thgflds / klt:kwl{ds nfe ePsf lgoffhG0 j :tx'zsf]klxrfg / lj sf; u/L ahf/ kxFsf]nfe kkt ug{h?/L blV65 . o; sf nflu j fl0fHo tyf cBflus glltnf0{cG0 lfgut glltx'z; E ; dGj o u/L s'if lfg, u'-sfi7hG0 jg lfg, koGg lfgnufot cG0 ; jf pBfu / Jofkf/sf] cu| Pj +k[7 cGt/; DaGw lj sf; ub'fhg cfj Zos 5 . o; sf cnjif pTkfbstj j [4 ug]; fwg h: tlf eflts, dfgjlo / ; fdlhs kFlsf]kl/rfng, ; Argflds kl/j tG / klj lws lfdtfsf] lj sf; tyf lj sf; dG; :s[tsf] hu'f{ub'gkfn]sf] lgoff Jofkf/nf0{klt:kwl{tlfopg h?/L 5 .

lj utdf th'f ul/Psf] j fl0fHo gllt, @)\$ (n] dhTM lgsf; L gllt/sf0gllt, k'f/L gllt/sf0gllt, cftl/s lgsf; L gllt, lj b'zlj lgdo Joj :yf, cftl/s Jofkf/ gllt, j fl0fHo kl/ib'sf]u7g, j bl'zs Jofkf/ gllt tyf cg; Gwfg ; yf Pj +gkfn Jofkf/ kj 4G ; u7gsf] :yfggh:tf lj ifonf0{; d'zsf]ePtf klG cGt/fl'60 Jofkf/df ePsf]ultzlnf, lfglo / axklflo Jofkf/ k'ffnl; E sf] cfa4tf, lakllo :j tGq Jofkf/ lfgsf] lj :tf/ Pj +Jofkf/ klqmf ; xhls/0f / gofFkf/j xg k'ffnl]sf] lj sf; h:tf lj ifox'z ; d'G ; s\$ sf] k'f0G . lgsf; L Jofkf/nf0{cu'ult lbg :oflg6/L tyf k'f06f]:oflg6/L pkfox'z, Jofkf/ ; -rfngdf bl'vg]klj lws cj /fv (TBT) G0g ugh:tf lj ifox'z dx'lj k'f{ bl'V65 . pkoQm kl/k]o / ahf/ kxFsf]cj ; /df ePsf]lj :tf/af6 dh'sn]k'f0bf lng; d' j fl0fHo glltdf ; du' z kdf kg/fj nf\$g ug{cfj Zos bl'VPsf] 5 .

dh'sdf lj Bdfg j :t' tyf ; j]sf] cklthG0 sl7gf0 (Supply Side Constraints), / ahf/ kxFdf bl'VPsf klj lws cj /fv]sf]sf/0f lgsf; L lfdtfd cfPsf]xf; nf0{; wf/ ug{h?/L 5 . o; sf nflu lgoffhG0 pBf]usf]pTkfbg klj lw, klqmf Pj +u0f:t/df ; wf/ u/L axklflo tyf lfglo Jofkf/ ; Dem'fx'z tyf lj sl; t tyf lj sf; fl0dV b'z'z;af6 clt sd lj sl; t /fi60]kfpG]lj z'f ; lj wf Pj +nfesf]clwstd ; bko'f] ug{h?/L 5 .

lj Zj ahf/df gkfn]sf]lgoffn]c'loGt ; fgf]lx:; f cf'v6\$sf]/ b'zsf]sh ufx{Yo pTkfbgdf j :tlgoffsf]lx:; f * kltzt / cfoftsf]lx:; f @^ kltztsf]xf/fxf/Ldf /x'af6 Jofkf/ 3f6sf]l:ylt a9b}uPsf]:ki6 bl'V65 . lj ut s'xl j if0tf j bl'zs ; xof]udf C0fsf]cz a9b}uPsf]sf/0faf6 klG :j tGq cy'Ggsf]lgdf0fdf sl7gf0 pTkGg x'6}uPsf]5 . gkfn] cfufdl j if'z'z' df b0{c'ssf]cfly\$ j [4 ug]nlo /fv\$]sf/0faf6 klG lgoff lgb'zt j [4 /

lgof{nf0}cfof{sf}p{ln}vo cz wfGg ; Sg]tNofpg Pj + lgof{nf0}{ul/al lgj f/0fsf]kpf ; ; E
cfa4 u/L ; dfj zl agfpg cfj Zos 5 .

ljZj Jofkf/df l; hgf ePsf]ultzIntfcg; k j:t' tyf ; Jf Joj; fo / af]As ; DklQ
clwsf/df l; hgf ePsf cj ; /x;sf]k{f0bfsf]pkofu u/L cf; Gg rgf]Lx;nf0{ ; fdgf ubf
cGt/f{6 Jofkf/ lj :tf/ ug{gofF lj :t / km/flsnf] ; f; lxtsf]j fl0fHo gllt cfhsf]
cfj Zostf ePsf]5 . o; cg; k lgsf; L lf]sf]lj :tf/nf0{Jofkf/ glltsf]kdv cfwf/ agf0{
ablnbf]cfGtl/s kl/l:ylt tyf cGt/f{6 Jofkf/s kl/j znf0{Wofgdf /fvl g{kfnf]Jofkf/
lj sf; nf0{[buf]tNofpg]; f]sf ; fy o; j fl0fHo glltsf]thdf ul/Psf]5 .

!= dh p2]o

/f{6 cy{qdf j fl0fHo lf]sf] ofubfg a9f0{cfly\$ lj sf; / ul/al lgj f/0fdf
; xofu k'ofpg].

@= p2]o

@! cGt/f{6:t/df kl:t:kwl{ug{ ; Sg]u/L Jofkf/ Joj ; fosf]kj 4g ug{cgsh
jftfj/0fsf]l; hgf ug].

@@ cfof{nf0}{lgof{ Jofkf/ j [4tkm{cfa4 u/L ljZj ahf/df dNo clej [4oQm
j :tsf]lgsf; L a9f0{Jofkf/ 36f sd ug].

@# j:t' tyf ; Jf Jofkf/nf0{kl:t:kwl{ Pj +; b9 agf0{ cfo tyf /fhuf/Lsf
cj ; / a9fpg]/ ul/al 36fpg ; xofu k'ofpg]dfWodsf] ; kdf pkofu ug].

@\$ cfGtl/s Jofkf/ / j]zs Jofkf/alrsf]cGt/-; DaGw :ki6 ; kdf :yflkt
u/L Ps csf\$]kl/k's ; kdf lj sf; ug].

#= dh /0fgllt

#! Jofkf/nf0{cGt/f{6:t/df kl:t:kwl{ug{ ; Sg]u/L cgsh jftfj/0f l; hgf ug]

s_ j]zs Jofkf/nf0{ ljZj cy{oj:yf cgsh kl:t:kwl{ agfpg ; /sf/n]
kyk{z\$; Afs, lgofds / ptk]ssf]el]dsf lgjfx u/L lghl lf]nf0{
Jofkf/ ; ~rfngdf ; lqmo ; xeful agfpg].

v_ Jofkf/ klqmfdf ; /nls/0f ; xhls/0f tyf ; :yfut ; b9ls/0fsf]dfWodaf6
lgsf; L k]f/ldf ; xhtf Nof0{sf/f]f/ nfut 36fpg].

u_ j:t' tyf ; Jf Jofkf/; E ; DalGwt glltut, ; :yfut / efl]ts ; Argfsf]
lj sf; / ; wf/ ug].

3_ af]As ; DklQ clwsf/sf] ; Af0f u/L cGt/f{6 ahf/df g{kfnl ptkfbgsf]
kxF a9fpg].

a_ :j b]zdf pknAw ; lk, ; fwg / ; f]df cfwf]t thgf]ds nfesf j :tx;sf]
klxrfg / 5gf u/L Jofkf/ kj 4gdf ; xofu k'ofpg].

#=@ lgoft clej [4 u/l Jofkf/ 3f6f sd ug]

S_ lgoft{dhs pBfux;nf0{ rfxg] sRrf kbry{ cfBfus dlj; g/l cflbsf] cfoft klqmf ; /n agfpg]/ kf]; fxgsf]Joj :yf ug].

V_ lækflo, lfqlo / axklflo Jofkf/ ; lGwaf6 l; lhç cj ; /xçsf]pkofu u/l gkfnf ptkfibt j :txçsf]cçt/f[60 ahf/ lj :tf/ ug].

U_ :jbçl tyf ljbçl nufgl cflsiff u/l lgsf; l kj 4ç ug{lj zif cflyç lfqxçsf]:yfgf / lj :tf/ ug].

#=# cfo / /fhuf/lstf cj ; / j [4 ug]

S_ j fl0fho lfq; E ; DalGwt /fhuf/dhs ; lk / pBdzlntf lj sf; df hfç lb0{ ; ldfçts[ju{ / lj kçg ; dbfodf /fhuf/l a9fpg] / Jofkf/ lj sf; nf0{ ; dfj çl tNofpg].

V_ k/Dk/fut ; lk, snf / sfçnsf] kofu u/l ptkfbg xg] lgsf; lhç j :txçnf0{ahf/df kçofpg cfBfus uld, lj zif lfqxç (Special thrust areas) sf]lj sf; / kj 4çdf hfç lbg].

U_ ; jf Jofkf/ kj 4ç u/l cfo / /fhuf/lstf cj ; / j [4 ug{hfç lbg].

#=\$ cçt/s Jofkf/ / j [çs Jofkf/alr cçt/; Daçw :yfgf ug]

S_ lgoft{oflo pBfufaf6 ptkfbg xg]j :t' jf ; jfsf] cflçs lx:; f dhçleq vkt ug]jftfj/of l; hçf ug].

V_ :jbçleq}vkt xg]u/l ptkfbg ul/Psf j :t' jf ; jfsf]lj :tf/ u/l lgoft ug{kf]; fxg ug].

\$= gllt tyf sfçgllt

\$=! ;/sf/ / lghl lfçsf]eldsf tyf Jofj ; flos lfdtf clej [ç ug]

\$=!# gllt

!_ lghl lfçsf]cu]f0df lgoft Jofkf/nf0{lfçut Pj +j :tut lj ljwls/of u/l klçt:kwl{ agfpg ; /sf/af6 ; Afçs, lgofds / ; xhstfçf]eldsf lgj fç ul/gç .

@_ lj Qlo tyf dfççs, ljbçl nufgl, cfBfus lfq, koçg, s[if, jg, eflçts kj fçf/ cflb glltxçnf0{j fl0fho gllt; E ; fd-h:o xg]u/l kl/dfhç ug] Joj :yf ldnf0gç .

#_ dfly pInlvç lfçut glltxçalr k[7, cu| tyf ; dfgçt/ cçt/; Daçw sfod u/f0{lgsf; lsf cfwf/nf0{kwlçsnf]kfl/gç .

\$_ cçt/f[60 ahf/sf]dfucg; f/sf]kl/df0f / u0f:t/df j :tçsf]cflçt{a9fpg gkfnl u0f:t/nf0{ljbçdf ; dç dfçotf lbnfpg lækflo / lfqlo ; Demçf ul/gç .

%_ axklflo Jofkf/ Joj :yfcgçk cçt/s pBfusf] ; Af0f ug{ Anti-Dumping, Countervailing, Safeguard ; Daçwl sfçgl Joj :yf ul/gç .

^
_ bẏdf pknAw / eljiodf lj sf; xg; Sg] nfutkēfj sf/L / u0f:t/o0m
pTkbgsf dflbdaf6 krf0bf p7fpg afXo; f] (Outsourcing) / s/f/
(Contract) ; Jf tyf pTkbgsf] dflbdaf6 cēt/fli60 pTkbfg ; -hfn
(International production network) :yfkf ug{ lj bẏl nufglstf{ / u}-
cfjf; lo gkfnlx; nf0{kf]; fxg ul/g5 .

&
_ lgofē sDkglx; nf0{ lj bẏdf ; Dks{ sfofho jf laqlsIf vfl]g / lj bẏl
cfofstf{ sDkglnf0{ gkfnl ; Jf tyf j:t'sf] kj 46 ug{ ; Dks{ sfofho
(liaison office) :yfkf ug{kf]; flxt ul/g5 .

*
_ pkefQmfsf] xslxt ; Af0f ug{ cēt/s Pj +cēt/fli60 ahf/df ; jR5
kl:t:kwf{ds jftfj/0fsf] lj sf; ug{sf nflu kl:t:kwf{ P0sf] kēfj sf/L
sfof]og / pkefQmf ; Af0f P0df ; d; fdlos ; wf/ ul/g5 . ; fy}
cēt/s Jofkf/; Da6wl P0x; th0f u/l nfu" ul/g5 .

(
_ j:t' tyf ; Jf lgofē kj 46sf nflu lghl, u}; /sf/L Pj +cg'; Gwfgdhs
; :yfsf] lfdtf clej [4 ul/g5 .

\$-!=@ sfoġlt

!
_ lgofē Jofkf/ lj :tf/ / kj 46 ug{p27on]k0v lgofēstf{x; Pj +j bẏl:yt
gkfnl j:t'sf k0v cfofstf{x; nf0{ ; Ddfg / k':s] ug{ Joj:yfnf0{
kf]; fxg ul/g5 .

@
_ lgofē; E kl0lf jf ck]0lf ; Da6w /x]f ; /sf/L lgsfo / lghl lf0sf
Jofkf/s ; 3-; :yfx; tyf pBfl j fl0fho ; 3x; alrsf]lj Bdfg ; -hfnnf0{
a]t\agf0{lgofē Jofkf/nf0{cem a9l kl:t:kwl{/ kēfj sf/L agf0g5 .

_ pTklQsf] k0f0fkq hf/L ug{ lgsfo, l; krf/; ug{ lgsfo, ; Jf zNs tyf
To; sf]pkof] / cgludg ug{ lgsfosf ; Da6wdf sfo] lw agf0{kf/bzl{/
Jojl:yt ul/g5 .

\$
_ Jofkf/ ; xof]; Da6wl glltut, sfgbl / klqmfut Joj:yfnf0{yk kl/dfhg
u/l cēt/fli60 Jofkf/ k0ffnlcg; k agf0g5 .

%
_ k//fi6«d6qfno / lj bẏl:yt gkfnl lgof]nf0{ cfly\$ s6gllt, nufgl
; DefJotf / lgofē kj 46sf lj lw klfx;df kēfj sf/L 9un] kl/rfng
ul/g5 .

^
_ gkfnl j:tx;sf k0v cfofstf{bẏx; Pj +gkfn; E a9l Jofkf/ ; Defj gf
ePsf bẏl:yt gkfnl lgof]x;df j fl0fHob'tx; (Commercial Counsellor)
v6fpg]Joj:yf ul/g5 .

&
_ dVo e6; f/ la6bx;af6 kbfg ul/g]; Jfsf nflu e6; f/ sfofhox;df vfB,
u0f:t/, s]f, jg, k/ft]j nufot c6o lgsfosf kj fvf/; lxtsf Psf0x;
/fvl ; Jf kbfg ul/g5 .

*
_ lgsf; lnf0{; xhls/0f ug{kzf; lgs, kf]j lws Pj +ghl lf0sf lgsfox;nf0{
Jofkf/ kj 46 kl'ti7fgsf]; dgj odf Psls] ; Jf k'of0g5 .

- (j:tut ; 3; :yf, lākflō rā/x; / pBfū Joj; folx;sf] kl|tlglwdhs ; :yfx;sf] lfdtf lj sf; sf] sfoqmd ; ~rfng ul/g\$.
- !)_ Jofkf/; E ; DalGwt gllt lgdfdf klqmfdf lghl lfg, u; /sf/L ; :yf, lj 1 / cg; Gwfgdhs ; :yfnf0{; xeful u/f0g\$.

\$=@ klqmfut ; /nls/of tyf ; :yfut ; b9ls/ofsf dflbdaf6 sf/f] f/ nfutdf sdl Nofpg]

\$=@! gllt

- !_ sf/f]f/ nfut (Transaction cost) 36fpg lgsf; lh6o pTkfbgdf pkofū xg] sRRff kbfydf nflu]s/ tyf dx; hnf0{; /n, zL3| tyf ; xh 9uaf6 lkntf{ xg]Joj :yf ldnf0g\$.
- @_ Jofkf/ kj46sf lgldQ cfjZos ; Rgf ; sng, kzfūvg / ; Dk]f0fnf0{ cfwlgs ; Rgf k0ffnl Joj :yfkgsf]dflbdaf6 kēj sf/L tNof0g\$.
- #_ ; fs{(SAARC) sf ; b:0 /fi6x; Pj Jofkf/ ; fentf/ dh5x; E ldNg]u/L gkfnfsf] e6; f/, kf/j xg / u0f:t/ kdf0fls/of; DaGwl klqmf, dfkb08 (Standards) tyf gllt lgodx;df Ps;ktf Nof0g\$.
- \$_ kf/j xgnf0{ ; lj wfoQm / sd vlrnf] agf0{ Jofkf/sf] kl|t:kwf(ds lfdtf clej [4 ug{; Sv f agb/ufxaf6 kēj ul/g];]fnf0{kēj sf/L agf0g\$.
- %_ gkfnfsf] c6t/fi60 Jofkf/sf] nfut sd ug{kf/j xg (Transit) bzx; Pj + l5d\$ l dh5x;sf] j \$ INks kf/j xg dfu; tyf agb/ufxx;sf] e]ts kj fvf/, dln6df8n ; lj wf, oftfofsf]; lj wf / nfutsf]cwbog u/L pkoQm kf/j xg dfu\$]kpfū ug{; lGw÷; Demf;f ul/g\$.
- ^_ pTkfbg:t/df nfut kēj sf/L pkfox; (Cost Effective Measures) ckgfpgsf ; fy}cfkl't h6o sl7gf0 (Supply Side Constraint) X6fpg sfoqmd thdf u/L nfu"ul/g\$.

\$=@@ sfogllt

- !_ e6; f/ 56fpg]klqmf0{; /nls[Pj +r:t ug{l5d\$ l /fi6sf e6; f/x; E ; d; ; d6j o u/L Psls[e6; f/ k0ffnlsf]lj :tf/ ul/g\$.
- @_ c6t/fi60 Jofkf/ k4ltcg;ksf] e6; f/ dNof1g k4ltsf] cjndag ub; e6; f/ klqmfdf ; /nls/of u/L kēj sfl/tf a9f0g\$.
- #_ lgsf; lh6o j :tx;sf] u0f:t/ sfod ug{kfInt c6t/s / c6t/fi60 dfkb08cg; f/ u0f:t/ lgwf{0f ug{kl/kf6l cf/De ul/g\$. u0f:t/ lg/L1f0f, kdf0fls/of / cgludgsf nflu cfjZos cfwf/lznfsf] :yfkf tyf ; Rgf kj fx / blf hgziQmsf]lj sf; ub;c6t/fi60 dfkb08cg;k tNof0g\$.
- \$_ kf/j xg ;]fnf0{kēj sf/L agfpg ; ldfj tl{e6; f/ lfx;df uf]fd ; lj wf, e6; f/; DaGwl ; Rgf kj fxdf j [4 / 9j fgl Pj +Clearing and Forwarding Sf] ;]f lj :tf/ ul/g\$.

%_ ;ldf tyf cġt/fli60 ljdġf:ynl:yt kdV eġ; f/ sfoffoxġdf gfkth
dl; g, PS; -/]dl; g, Nofaf76/L, sDko6/ 8f6f Joj :yfkġ tyf zlt e08f/sf]
Joj :yf ul/g5 .

^_ lġoff{s kmdxġsf]ġjls/of, lġoff{hġo pBfuxġn]k7f/L ug{sRrf kbŷfġf]
eġ; f/ dx; h; Daġwl klqmf, lġsf; L ePsf j :txġsf]eġ; f/ dx; h lkmtf{
dNo clej [4 s/; Daġwl Joj :yf, lġoff c8{sf]nflu ġġġf (sample) lng]
lbg]Joj :yfnf0{; /n, lġoff; xofu, l56f5l/tf]/ nfutkġfjl xġ]lsl; dsf]
aġf0ġ5 .

&_ lġoff k]4ġsf nflu cfj Zos kġ]ahf/; Daġwl ; ħġfsf]; sng, kġf]vg Pj +
lj t/of sfohf0{ kġf]sf/L aġpg Jofk/ k]4ġ klti7fġnf0{ yk lj Qlo,
dfġj lo / cġo cfj Zoslo 6]f; lxtsf]; fġ; fwg pknAw u/f0ġ5 .

*_ k/ftflġs tyf wldġ dxġsf j :t'; lj :krf6s kbŷf{ jftfj /of / jġohġt'
; Af0f; Daġwl j :t' / lj leġġ ġkfn klf ePsf ; lġw; Demf]f tyf sġeġ; ġn]
aġb]h u/\$f j :txġafxġ cġ ; Dk0f]j :tsf]lġsf; L vhf ul/g5 .

\$# j]z s Jofk/; ġ ; Dalġwt ġlġtut, ; :yfut tyf eġ]ts ; Argfsf]lj sf; ug]

\$#-! ġlġt

!_ lġsf; lnf0{cflyġ pġġltsf]cfwf/lznfsf]ġkdf lj sf; ugġf nflu lj Bdfġ
lġsf; L k7f/L lġoġqof Pġnf0{klġt:yfkġ u/L ġoffPġsf]thġf ul/g5 .

@_ cġt/fli60 Jofk/df k]olf eldsf lġafġ ug]; /sf/L lġsfoxġsf] lfdtf
clej [4 ul/g5 .

#_ ; Vvf aġb/ufx, zlt e08f/, sġ6ġ/ k]6 :6]g, ; 8snufotsf eġ]ts
k]f]wf/xġsf] lġdf0f cġt/fli60 dfkb08cġ'k ul/g5 . ; fy} lj Bdfġ
; Argfsf]:t/fġġlġt ul/g5 .

\$_ l5dġl dh5xġalrsf]:ynut Jofk/af6 ; dlrt nfe k]ġt ug{eġ]ts
k]f]wf/sf]lj sf; tyf ; wf/sf nflu kxn ul/g5 .

%_ lj Zj lj Bfnoxġsf] j fl0fHo / cyġf:qsf k7dqmdxġdf cġt/fli60 Jofk/,
lfġlo Jofk/ ; lġw; Demf]fxġ / ltġsf dlo k]jwfg, lġoff k]4ġ cflb
lj ifoxġ ; dfj ġ ug{kxn ul/g5 .

^_ lġhl lfġsf]ofu]bfg; dġ lġlZrt u/L /fli60 tyf cġt/fli60 Jofk/ dġf
cf0f]ġġf ug{/ dġhdf efu lng ; xofu ul/g5 .

\$#=@ sf0ġlġt

!_ lj Zj Jofk/ ; u7g tyf kġ]nt cġt/fli60 k]jwfg; ġ ; Dalġwt vf; u/]
af]4s ; DklQ clwsf/sf]; Af0f (TRIPS), :oflġ6/L / krf06f]:oflġ6/L (SPS)
/ j :tsf]cġt/fli60 u0f:t/ / u0f:t/lo kd0f]s/of, eġ; f/ klqmf cflbaf/]
; /sf/L / lġhl lfġsf hgziQmsf] lfdtf clej [4 ul/g5 .

@_ pQ/ / blf0ftk]sf Jofkfl/s ġfsfxġnf0{/ġdfu{tyf km]l]snf /fhdfuġf6
hf]ġ cllbog u/f0ġsf ; fy}lj Bdfġ pQ/-blf0f ; 8s dfuxġsf]; wf/ /
:t/fġġlġt ul/g5 .

#_ blifof Pl; ofsf ef/t, gkfn, aunfbz / ebfgnf0{ hf\$g]cGt/f(6:t/sf)
oftfoft dfu{ lxtsf] pklfql lo ljsf; cjwf/off (Growth Quadrangle) nf0{
; Da4 klfx;sf]k/fdzdf cl3 a9fpg kxn ul/g\$.

\$_ ef/t / rlgalsf] :yndfuaf6 xg] laklilo Jofkf/df gkfnnf0{
kf/jxgla6b\$sf] ;kdf ljsf; ugI p27oaf6 klxrfg ul/Psf dVo eg; f/
gfsfx;df kj fvf/ lgdfdf ul/g\$.

%_ sf7df08f\$sf] cGt/f(6 lo ldfg:ynsf] sfufI sDkn\$; nf0{; Jojl:yt ugI/
cGo dh\$sf sfufI]jdfgx;sf]p8fgdf j [4 ug{kxn ul/g\$.

^_ gkfnu-h, /; jf tyf tftfkfglnufotsf cGo ; Deflj t :yfgx;df ; Svf
agb/ufx lgdfdf ugI Joj :yf ldnf0g\$.

&_ cfBflus Pj + j b]z\$ Jofkf/ kj 4g ugI p27o ln0{ lghl lfg; d]sf]
; xeflutdf sf7df08f\$df Ppof cGt/f(6:t/sf]k\$zgl:yn lgdfdf ul/g\$.

**\$\$ af]As ; DklQ clwsf/sf]; Af0f tyf ; jf lgsf; l clej [4sf nflu glltut tyf
; :yfut ; Argf tof/ ugI**

\$\$-! gllt

!_ af]As ; DklQ clwsf/sf]; Af0f / ; jf Jofkf/sf]lj :tf/sf nflu sfoof]hgf
agf0{nfu"ul/g\$.

@_ laklilo, lfglo / axklilo Jofkf/ ; Demf]fcgsh xg]u/l cGt/f(6 ahf/df
gkfnl j :tsf]; Af0fsf nflu sfggl Joj :yf ul/g\$.

\$\$-@ sfogllt

!_ j:t' tyf ; jfsf] cGt/f(6 ahf/df kxF a9fpg ljbz]:yt s\$g]ts
lgof]ux;nf0{Trade Intelligence sf] ;kdf sfo{ugIu/l lqmfzln tNof0g\$.

@_ kdV lgsf; l j :tsf]cGt/f(6 ahf/df af]As ; DklQ clwsf/sf]; Af0f ugI
; 3f0g\$. TRIPS cGtu\$ x:tsnf, lrof, skn, unFf, kl:dgf, dx
cflbh:tf lgsf; lhGo j :tsf]efufl]ns ; []ls/of (Geographical Indication)
; Da6wl clwsf/ sfod ug{kxn ul/g\$.

#_ jfl0fHo tyf cfkl't{dGqfnosf]cu| /tfdf pBf]u, s[if, jg, ; :s[t / lj 1fg
tyf klj lw dGqfnox; Pj +gkfn pBf]u jfl0fHo dxf; 3 / ; fGtu\$sf
j:tut ; 3x; ; d]sf]; xeflutdf ; ldit agf0{ af]As ; DklQsf] lj lj w
klfdf ; d] sfogllt to ul/g\$.

\$_ ljZj Jofkf/ ; u7g / lfglo Jofkf/ ; Demf]fx;df ePsf]kljwfg cg;ksf
; jfx;sf]lgsf; l / vf; u/l rfyf]df\$ (Mode 4) cGtu\$sf]; jf Jofkf/
lj :tf/ ug{blf hgzlQm tof/ ug{kfyldstf lb0g\$.

%_ lgof]of]lo j:t' / ahf/sf]lj sf; sf nflu kefj sf/l eldsf vlg ; Sg]u/l
cfjZos ; fu7lgs ; Argf; lxtsf]Jofkf/ kj 4g kl'ti7fg (Trade Promotion
Institute) gdsf]:j foQ ; :yf :yfkf u/l xfnsf]Jofkf/ tyf lgsf; l kj 4g
s[bf]f0{; fxl ; :yfleq lj no (Merge) ul/g\$.

-^_ gkfnl k/Dk/fut ; lk, sfzn, j:t' ptkfbg ug{klqmf / ptkfibt j:t'sf] a]4s ; DklQ clwsf/ (TRIPS) Sf]; Af0f ul/g\$.

\$=% lgoff{dhs pBf]nf0{yk k[]; fxgsf]Joj:yf ug]

\$=%! gllt

!_ lgoff{dhs pBf]x;nf0{ rfxg] sRrf kbfi{ cfB]us dl]; g/l cflbsf] cfoftdf ; /n klqmf ckgf0g\$.

@_ b]leq sRrf kbfi{ pknAw xg]j:tx;sf] :j b]d}ptkfbg ug{cfjZos sf0md ; ~rfng ul/g\$.

#_ j fl0fHo glltsf] sf0f]j ognf0{k}fj sf/l agfpg s[]f, jgnufotsf lf]ut glltx;alr ; dg]o ul/g\$.

\$_ k]f]wg gu/l lgsf; l e0/x]f k]ylds j:tx;sf] dNo clej [4 (value addition) u/l lgsf; l ug{k[]; flxt ul/g\$.

%_ lgsf; ldf lgoff{ ; }f z]nsafx\$ e6; f/ dx; h, c]t]z]ns / dNo clej [4 s/ nuf0g]5g .

^_ lghl / ; xsf/l lf]nf0{lgoff{ k]4g u] :yfkf ug{k[]; flxt ul/g\$.

&_ lgsf; ldf ljQlo ; fwgsf]k]fx a9fpg export credit guarantee scheme nfu" ul/g\$.

*_ lgsf; ldhs pBf]usf] ; j]bgz]ntfnf0{ Wofgdf /v]l tfnfabl tyf x8tfnh:tf lqofsfnk xg glbg ; Da4 klfsf] ; xldtdf ljz]f pkfox; ckgf0g\$.

(_ ptkfbg lng nfd]; do nflg]lrof, sk[]l, kmk[]h, h8la6l, d; nfsf af6, l/Yf, l6d/h:tf jgk]fj/sf]nflu Jofj ; flos v]l ug{lnhdf hluf pknAw u/fpg]Joj:yf ldnf0g\$.

\$=%@ sfogllt

!_ x:tsnf, h8la6l, dx, lrof, bW, df5f, df;' t/sf/l / c6o cw{k]f]wt j:thf0{k]f]wg s[]b}Dd Nofpg / e08f/0f ug{; xof]u k]ofpg lghl lf] / ; xsf/l lf]sf]; m]gtfdf j:t'lj sf; Sf]f (Product Development Fund) Sf] :yfkf ul/g\$.

@_ k]v lgsf; lh6o j:tx;sf]u0f:t/df ; wf/ / j:t'lj sf; tyf lj]wls/0f ug{lghl lf]; Hsf]; xsfof Psls[] k[]lws ; :yfsf]:yfkf ul/g\$.

#_ lgoff{dhs j:t' ptkfbgsf nflu k]f]u ul/g]sRrf kbfi{ ; xfos sRrf kbfi{ kofls^a d6]/on / df]blds j:t' cfoftdf a\$ Uof/[]6ldf Bonded Warehouse Sf]; lj wf pknAw u/f0g\$.

\$_ lgoff{dhs pBf]un]cfoft u/\$]j]f :yfglo:t/df vl/b u/\$]sRrf kbfi{ jf ; xfos sRrf kbfi{df nfu\$]s/ dx; hx; lgoff{ kl/df0fsf]cfwf/df lgsf; lstf]f0{kmtf{l]b0g\$.

%_ lgofft kj46sf nflu lgofft kj46 ux (Export Trading House), ; xsf/l ; :yf jf lghl sDkglstf] ; kdf :yfkf ul ; ~rfng ug{kf] ; flxt ul/g\$. o ; /l lgofft kj46 ux :yfkf ubf{cfly\$ lj sf ; df lfqllo ; Gthg sfod ug{ lj zlf Wofg k%of0g\$.

^_ :yfglo pBf] ; E lgofft dhs pBf]n] s/f/ u/l vl/b u/\$f j:t' lgofft ePkZrft\lgofft kl/df0fsf]cfwf/df dNo clej [4 s/ / cGtMzNs s/f/df pTKfbg ug]sDkglstf]{kmtf{ug]JoJ :yf ldnf0g\$.

&_ dVo lgsf ; l j:t'-tof/l kfzfs, un]f / x:tsnfsf]lgsf ; l a9fpg j:t' lj sf ; sfoqmd ; ~rfng ul/g\$. ; fy} lrof, sknl, t/sf/lstf]alp, h8la6l / s]if Pj +bllwh6o tyf u]sfi7 jgh6o j:tsf]lgsf ; l a9fpg sfoqmd ; ~rfng ul/g\$. ; fy} lgsf ; lh6o yk gofFj :tsf]klxrfg / kj46 ug{ lj zlf sfoqmd ; ~rfng ul/g\$.

*_ lgofft xg] j:t' / ; f\$] pTKfbgsf] nflu rflxg] sRrf kb fy{ dhsleq cf] f/k ; f/ ubf{sg}lsl ; dsf]zNs nflu]5g .

\$^ **lákiflo, lfqllo / axklflo Jofkf/ clej [4sf cj ; /x2nf0{pkof] u/l ahf/ lj :tf/ ug]**

\$^=! gllt

!_ gkfnsf] lgsf ; l Jofkf/sf] kxF cGt/fl[60 ahf/df lj :tf/ ug{ cd]v/sf, o/fl]kog olgognufot thgf]ds ; kdf a9l Jofkf/s ; Defjgf ePsf dhsx ; E / yk lfqllo Jofkf/ ; u7gx ; E :j t6q Jofkf/ lfql (Free Trade Area) ; Da6wl ; Dem]fx ; n] pknAw u/fPsf

@_ lákiflo, lfqllo tyf axklflo Jofkf/ ; lGw÷ ; Dem]fx ; n] pknAw u/fPsf cj ; /x2sf]pkof] ug{ ; dfg Jofkf/ ; jfy{ePsf c6o dhsx ; E ; xsfo{ ul/g\$.

#_ clt sd lj sl ; t vf ; u/l ekl/j]7t dhssf]x] ; otn]lákiflo, lfqllo tyf axklflo Jofkf/ ; lGw÷ ; Dem]fx ; n] pknAw u/fPsf] ; lj wfx ; sf]clwstd pkof] ug]kn{kxn ul/g\$.

\$^=@ sfogllt

!_ cGt/fl[60 Jofkf/sf] kj [0, j t6fg / efjl lbzf / gkfnn] ; f] ; Gbedf lngkg] glltut sdx ; af/] lgisifdf kl6g lghl, ; /sf/l / lj 1x ; sf] ; xeflutdf Ps :yfol Jofkf/ gllt lj Zn]f0f ; 66q (Trade Policy Analytical Wing) sf] :yfkf ul/g\$.

@_ Jofkf/ kj46 kl]ti7fgnf0{ cGt/fl[60 Jofkf/ ; Da6wdf ; fl]s]b\$] ; kdf lj sf ; u/l lákiflo, lfqllo tyf axklflo Jofkf/ ; lGw÷ ; Dem]fx ; af6 pTK6g rgf]l / cj ; /x2 Pj +ltgsf kl]j wfgaf/] ; f'gf kj fx u/fpg] JoJ :yf ul/g\$.

\$-& lgsf; l kj 4gsf nflu lj zif cfly\$ lfxzsf]:yfkf ug{

\$-&! gllt

- !_ lgsf; l kj 4g ug{eflts kj fvf/ ; lxtsf] lgoft kzfvg lfx tyf lj zif cfly\$ lfxzsf]:yfkf ul/g\$.
- @_ lj zif cfly\$ lfxzdf :yflkt pBfuxznf0{yk ; lj wf tyf ; xlnotnufot nlrnf]>d gllt; lxtsf]sfgg Nof0g\$.

\$-&@ sfogllt

- !_ lgoftofllo j:txzsf] ptkfbsTj / kl:t:kwf(ds lfdtf j [4 ug{ lj Bdfg ; Vvf agb/ufxglhs lj zif cfly\$ lfxz (Special Economic Zones) Sf]:yfkf ul/g\$.
- @_ e}xj dfd lgdfffwlg lgoft kzfvg lfx / k|tflj t j l/u-h lj zif cfly\$ lfxsf] cf; kf; sf lfxdf lgsf; lhgo pBfuxznf0{sRrf / cw{kzflwt j:t' pknAw u/fpg] k\$[tsf pBfuxz (ancilliary industries) :yfkf ug{lgbl lfxnf0{kf]; flxt ul/g\$.
- #_ kefj sf/l z kdf pkofudf cfp g; s\$ /fhj /fh, abjn / gkfnu-hdf /x\$ cfBflus lfxznf0{j:tut lj zif cfly\$ lfxsf] z kdf pkofu ug{ kxn ul/g\$.
- \$_ gkfnnf0{ kf/j xg laGbsf] z kdf lj sf; ug{ qmddf dh\$sf] pQ/l tyf blifofl eusf ; DefJo :yfgzdf lj zif cfly\$ lfxsf] :yfkf sf] nflu clbog u/f0g\$.
- %_ lj zif cfly\$ lfxsf] nflu cfoft, kzfvg, dNo clej [4, lgsf; l, cftl/s laqnl, s/ dx; h; DaGwl Pslst lgbzsf nfu"ul/g\$.
- ^_ j:t' lj sf; sfogmsf nflu ul7t af\$; ldlth:tf lgsfosf] Jofk/ lfdtf clej [4 ug{; xofu k\$of0g\$.

\$=* jfl0fHo lfd /fhuf/dhs ;lk / pBdzlntfsf]lj sf; ugI

\$=*! glt

!_ jfl0fHo lfd cfo tyf /fhuf/l sf cj; /x; l; hgf u/l hgtfsf] hljg:t/df ;wf/ Nofpg pBdzlntf lj sf; , /fhuf/dhs ;lk Pj + Joj :yfslo lfdtf clej [4df hf8 lb0g5 .

@_ kdV lgsf; lh6o j :tx;sf] kl't:kwL{ lfdtf clej [4 u/l lgsf; lsf ;fy} /fhuf/l sf cj; /x; a9fpg]sfoqmd ; ~rfng ul/g5 .

\$=*@ sfoqllt

!_ :jbzl sRrf kbfd cfwfl/t lgsf; lh6o j :tx;sf] pTkfbg ugI pBfux;df gofklj lw ckgfpg / pTkfbg klqomdf ; wf/ ug{lgsf; l kj 4g sf]fsf]pkofu ul/g5 .

@_ s[fh6o pTkfbgdf lj lj wtf]sf] cj; /nf0{ pkofu u/l To:tf j :tx;sf] pTkfbg Pj +kzfwg c6t/fk60 dfuadf]hdsf] tNofpg kofls^a ; 6fV^a / kdf0ls/0fdf ; xofu k%of0g5 .

#_ lgsf; lof]o s[fh6o j :tdf nufgl cfslift u/l Jofj ; flos v]l6f/f axt\ :t/df pTkfbg Pj +ahf/sf]kj 4g ug{s/f/ tyf ; xsf/L s[f k0ffnlnf0{ kll; flxt ul/g5 .

\$_ lgsf; l Jofk/ kj 4g sf nflu lghl lfd; d]sf]; xeflutdf pBdzlntf / ;lk lj sf; sf tlnf sfoqmdx; ; ~rfng ul/g5g\

%_ j]z s Jofk/sf] lfd blf Pj +szn hgziQm tof/ ug{z]fs ; :yfx; ; E cfj Zos ; xsfo{ul/g5 .

\$=(;Jf Jofk/ kj 4g u/l cfo / /fhuf/l sf cj; /df j [4 ugI

\$=(! glt

!_ ;Jf Jofk/sf lj z]f lfdx; (Thrust Areas) klxrfg u/l ; f]f]kj 4g sf sfoqmdx; ; ~rfng ul/g5 .

@_ ;Jf Jofk/nf0{; xh, ; /n / kefj sf/L agfpg ; :yfut ; 06qsf]lgdfof u/l klqomfut ; /nls/0fsf]Joj :yf ldnf0g5 .

#_ ;Jf Jofk/sf lfd lghl lfdnf0{cu0fl eldsf v]g kll; flxt ul/g5 .

\$=(@ sfoqllt

!_ ko6g, lzlf, :j f:Yo / ; Rgf klj lwh:tf ; Jfsf lfdx;nf0{ lj z]f ; Jf lfd]sf]kdf lj sf; / kj 4g ul/g5 .

@_ lj z]f ; Jf lfdx;sf]kj 4g sf nflu lfdut lgsfox; ; E ; dgj o ul/g5 .

#_ lj z]f ; Jf lfdx;sf]Joj :yfnf0{ahf/sf]dfucg; f/ ; Jf k%ofpg ; Sg]u/l kg/fj nf\$g ub]nlug5 .

\$_ ;Jf Jofk/sf]kj 4g sf nflu lghllfd; d]sf]; xeflutdf jfl0fHo tyf cfl't{ dgqfno c6tu6 5\$} ; Jf Jofk/ kj 4g kl/ib\ (Service Trade

Promotion Council) u7g ul/g\$. ; f] kl/ibh] ; Jf Jofkf/ kj 4g\$ nflu ; xhstf{/ ptk]ss]eldsf lgj f\$ ug\$.

%_ ; Jf Jofkf/sf] kj 4g\$ nflu ; Dalwt dGqnox; dfknt lj Bdfg sfGgx;sf]kl/dfhg / cfj Zostf cg; f/ gofSsfGgx;sf]thGf ul/g\$.

^_ ; Jf Jofkf/ lG\$sf] kj 4gdf lghLlG\$nf0{kf]; flxt ug{ cfj Zostf cg; f/ ; j bZl tyf lj bZl ; f]sf]kl/rfng ul/g\$.

\$=!) lj zif lG\$ (Special thrust areas) sf]lj sf; ugI

\$=!)=! gllt

!_ ; dbfodf cfwf/t ; lk / sfznsf]kpfu u/L lgsf; lhGo x:tsnfsf ; fdfg pTkfbg ug{:yfglo lgsfosf]; xeflutdf lj zif lG\$ (special thrust areas) sf]klxrfg tyf lj sf; u/L to:tf j :tsf]u0f:t/ ; wf/sf] nflu ; xofu k%of0g\$.

@_ :yfglo lgsfox; d]sf] ; xeflutdf :yfkf / ; ~rfng ul/g] ; xsf/L ; :yf j f lgsf; l Jofkf/ u]sf]eldsf ; lglZrt ul/g\$.

\$=!)=@ sfogllt

!_ :yfglo lgsfosf]cu]f0df :yflkt cBflus u]dx;sf] lfdtf lj sf; , j :t' lj sf; , u0f:t/ ; wf/ / ahf/sf nflu ; xofu k%of0g\$.

@_ u]dLof lG\$df /huf/L / cfo chGsf cj ; /x;sf]l; hGf ug{ s]lf tyf u]sfi7 j ghGo:tf lG\$ (Special thrust areas) sf]kj 4gdf hf\$ lb0g\$. o:tf lG\$af6 ul/g]pTkfbgsf]cf] f/k; f/df sg}klg :yfglo s/ tyf zNs gnflg]Joj :yf ul/g\$.

#_ ko6sx;nf0{x:tsnfsf ; fdfgsf]laqm a9fpg lgsf; l Jofkf/ u]x;nf0{kf]; flxt ugI / ko6ssf] cfudg xg] dVo ; x/x;df ko6g lj sf; af\$dfknt :yfol k%zG tyf laqm slsf]Joj :yf ul/g\$.

\$_ cBflus u]dsf]Joj :yfkf / ; ~rfngdf :yfglo lgsfo ; xsf/L ; :yf tyf lgsf; l Jofkf/ u]nf0{; mlg u/f0g\$.

%_ s]lfhGo, j ghGo, 3/h' pBflusf pTkfbg, cfo]ps pTkfbgx;sf]lgsf; ldf ; xsf/L ; :yfx;nf0{kf]; fXg ul/g\$.

\$=! lgsf;lh6o thgflds nfesf gofFj:tx;sf]klxrfg, 5gf6 pTkfbg / Jofkf/sf] kj 46 ugI

\$=!! gllt

- !_ thgflds nfesf j:tx;sf]klxrfg, 5gf6 / pTkfbg Pj +cGt/fk60 ahf/ kxFsf nflu lj z]f Pslst[sf6m]sf]sf6f] og ul/g5 .
- @_ :yflkt lgoftdhs j:tx;sf]pTkfbg lfdtf / u0f:t/ j [4 ug{kf]; flxt ul/g5 .

\$=!@ sfo6llt

- !_ lgoft h6o j:tx;sf]pTkfbg lfdtf / u0f:t/ j [4 ug{cfj Zos kgI; lk, kFL, klj lw cflb pknAw u/fpg cfj Zos ; xofu k%of0g5 .
- @_ s[if, jgh6o, x:tsnf tyf :jbzl sRrf kbfd cfwf/t lgoft h6o j:t' pTkfbg:ybn]v cGt/fk60 ahf/; Dd k%ofpgsf nflu lghl lf6; d]:sf] ; xeflutf /xg]u/l lgoft kj 46 sf]af6 ; xofu k%of0g5 .
- #_ l; ~rf0, s[if6q, dn, alp, p6gt hftsf kzklf]sf] cfl'taf6 s[if]f6sf] pTkfbstj a9f0{Jofj ; flos s[if, kz' / u}sf]7 jgh6o pTkfbgdf hf8 lb0g5 .
- \$_ lgsf;lh6o pTkfbgx;sf] dno z[nf (value chain), nfut kefj sfl/tf / u0f:t/df ; wf/ ul/g5 .
- %_ lj Zj ahf/sf]dfucg;ksf gofFgsf; lh6o j:tx;sf]klxrfg Pj *kj 46 ug{ lj Bdfg ; :yfx;sf] lfdtf clej [4 ul/g5 .

\$=!@ lgoft h6o pBf]nf0{cftl/s ahf/; 6 cfa4 ugI

\$=!@! gllt tyf sfo6llt

- !_ pBf]n]lgoft ugI p2]on]pTkfbg ugIj:t' / ;]fsf]s]l lx;; f cftl/s ahf/df ; d] vkt xg]jftfj /of agf0{pBf]sf]lbuf]lj sf; ul/g5 .
- @_ lgoft kzf]wg lf6df :yflkt pBf]x;n]tf]sPsf]lg]Zrt kl/df0df cf^gf] pTkfbg cftl/s ahf/df laqm ug{kfpg]Joj:yf ul/g5 .
- #_ :jbzdf pTkflbt j:tx;sf]bzleq}pkf] a9fpg ; /sf/l lgsfox;nf0{ kf]; fxg ul/g5 .

\$=!# :jbzleq}vkt xg]u/l pTkfbg ul/Psf j:t'jf ;]fsf]lj:tf/ u/l lgoft ug{ kf]; fxg ugI

\$=!#! gllt tyf sfo6llt

- !_ :jbzdf pTkflbt j:t'jf ;]fsf]pTkfbg Pj +pTkfbstj / u0f:t/df ; wf/ ug{kf]; flxt ul/g5 .

- @_ lgofft klf; fxg ug{to:tf j:t'jf ; jfsf] nflu ; DefJo ahf/x{sf] vflhl ul/g\$.
- #_ pTkflbt j:t'jf ; jfsf] ahf/ kxF ; xh tNofpg oftfoft Pj +k]f]w/ lj sf; df hf\$ lb0g\$.

%= ; :yfut Joj:yf

%!= af\$ {ckm6\$ (Board of Trade)

%!=! Jofkf/ kj 4g sf nflu cfj Zos glt thdf sfof ; xofu k]ofpg, Jofkf/ ; xhls/0f ug{ Pj +gltsf] cgludg Pj +c;t/-lgsfo ; dgj o ug{ lghl lfq; d]sf] ; xeflutfdf s]blo:t/df b]foadfl]ndsf] Board of Trade u7g ul/g\$

| | |
|---|-------------|
| j fl0fHo dGql ÷ /fHodGql | cVbIf |
| j fl0fHo ; xfos dGql | ; b:0 |
| ; b:0, /fli60 of]hgf cfofu -j fl0fHo xg] | ; b:0 |
| ueg/, g]kn /fi6«a\$ | ; b:0 |
| ; lrj, j fl0fHo dGqfno | ; b:0 |
| ; lrj, pBfu dGqfno | ; b:0 |
| ; lrj, cy{dGqfno | ; b:0 |
| ; lrj, ko6g tyf gful/s p88og dGqfno | ; b:0 |
| ; lrj, lzIf dGqfno | ; b:0 |
| ; lrj, :jf:Yo tyf hg; Vof dGqfno | ; b:0 |
| cVbIf, g]kn pBfu j fl0fHo dx; 3 (FNCCI) | ; b:0 |
| cVbIf, g]kn r]a/ ckm sd; { | ; b:0 |
| cVbIf, g]kn pBfu kl/; 3 (CND) | ; b:0 |
| cVbIf, /fli60 pBfu Jofkf/ ; u7g | ; b:0 |
| g]knaf6 ; a]Gb a9l dfqdf j:t'lgofft xg]dh's; E ; DalGwt laklflo r]a/ ckm sd; \$f cVbIf | ; b:0 |
| sfo\$ / l gbt's, Jofkf/ kj 4g kl'ti7fg | ; b:0 |
| j fl0fHo jf eQmgl ; Gthg lj ifodf lj zif1tf xfi; n u/\$f lj Zj lj Bfno s]blo lj efu:t/sf k]lofks jf ; xk]lofks dVbaf6 dafolt li 1 @ haf | ; b:0 |
| j fl0fHo dGqlaf6 dgr]lt pBfu j fl0fHo lf]sf JolQm] tyf lj 1 \$ hg | ; b:0 |
| dxflgb's, j fl0fHo lj efu | ; b:0-; lrj |

%!=@ af\$[sg}JolQm jf lj 1nf0{a7sdf efu lng cfdGqOf ug{; Sg\$. gkfn ; /sf/n]gkfn /fhkqdf ; Rgf k\$fzg u/L af\$[; b:ox;sf]yk36 x/km] ug{ ; Sg\$. af\$[a7s sdtldf b0{ dlxgdf Ps k6s a:g\$ / a7s; Da6wl cGo sfolj lw af\$[to u/3df]hd xg\$.

%!=# af\$[dVo sfd j fl0fHo gltsf]sfof]ogdf ; dGj o ug] glit kl/dfhg]sf] nflu ; /sf/nf0{l; kmf/; ug] / vhf tyf pbf/ Jofkf/ glit sfof]ogdf k/\$[afwf]oj wfg x6fpg ; /sf/nf0{; emfj lbg]xg\$.

%!= \$ lgsf; L k7f/L Jofkf/ sfof]ogdf b]vPsf afwf]oj wfgx; ; Nemfpg lg0f6 ug].

%!=% Jofkf/ ; xhls/0fsf nflu cfj Zos kg]cGo sfo{x; ug].

%=@ Jofkf/ kj4G klti7fg (Trade Promotion Institute)

%=@! xfnsf]Jofkf/ tyf lgsf; L kj4G s]bhf0{ahf/sf]dfu cg;ksf]; Jf lbg ; Sg]:j foQ ; :yfsf];kdf Jofkf/ kj4G klti7fgdf kl/0ft ul/g\$.

%=@@ klti7fgn]Jofkf/; Da6wl c]lbog cg; Gwfg, lgsf; L kj4G, j:t' lj sf; / hgziQm lj sf; ; Da6wl sfo{ug\$.

%=@# klti7fgn]Jofkf/ kj4Gsf nflu cftl/s Pj +afXo ; Rgf Pj +hfgsf/Lsf ; fy}Jofkf/; Da6wl tYof] ; sng, kzf]wg, lj Zn]f0f tyf ; Rgf ; Dk]f0f ug] dVo ; 0Gqsf];kdf sfd ug\$.

%=@\$ klti7fgsf]Joj:yfkg tyf ; -rfngdf lghl lfq]sf Jofkf]/s Pj #ofj; flos ; 3 ; :yfx;nf0{; mlg u/f0g\$. s]bhf0{lbuf];kdf ; -rfng ug{; /sf/ / lghl lfq]af6 ; f]sf]Joj:yf ldnf0g\$.

%=@% klti7fgn]Jofkf/ dhf tyf kbz]lsf]cfof]hg ug]Pj #cfof]ht To:tf dhf kbz]ldf ; xeflutf; Da6wl sfof] ; dGj o ug\$.

%=# ljzif cfly\$ lfq / lgoft kzf]wg lfq

%=#! lgsf; L Jofkf/ a9fpgsf nflu cfj Zos k]f]w/ ; Jf; lxtsf]ljzif cfly\$ lfq / lgoft kzf]wg lfq]sf]:yfkgf ul/g\$.

%=#@ o; sf]:yfkgf / ; -rfngsf nflu 5\$}sf]ggsf]Joj:yf ul/g\$.

%=## ljzif cfly\$ lfq / lgoft kzf]wg lfq]sf]lj sf; , :yfkgf tyf ; -rfng ug{ lghl lfq]nf0{; d] kf]; flxt ul/g\$.

^= j|lzs Jofkf/ kj4g sfoqnd

^!= kf/jxg tyf nlhl:6s sfoqnd

Igoff Joj ; fosf] ; ~rfng nfutnf0{sd u/L a9L kl:t:kwL{agfpg lgDg sfo{x
ul/g5 .

^!=! :yflkt e0s\$; ; Vvf aGb/ufxx;sf]kfej sf/L ; ~rfngsf nflu dln6df8n
oftfoft k0ffnl ; Da6wl P9 sfg9nf0{tIsfn nfu"ul/g5 .

^!=@ ljBdfg gkfn-ef/t /h ; Demf;fdf kg/fjnf\$g tyf kl/dfhg u/L
kfej sf/L sfof] og ul/g5 . ; fy} c6o ; Deflj t laGb;df ; d; /h ; Jf
lj:tf/ ug{kxn ul/g5 .

^!=# e6; f/ ; b9Ls/0fsf nflu nfu"ul/Psf]lj B'tlo ; 'rgf klj lwsf]lj :tf/ u/L
yk d;8ahx; (Module) k0f;udf Nof0g5 / ; f\$]kfej sf/L sfof] og sf
nflu e6; f/ sd;f/Lnf0{cfj Zos tflnd k0fg ul/g5 .

^!= \$ laklilo, lqilo / axklilo Jofkf/ klj wfg cg; f/ u0f:t/ lgwf{0f / hfF Pj +
u0f:t/ k0f0Ls/0f / Conformity assessment sf nflu cfj Zos eff;ts
kj fvf/ / blf hgzi0m lj sf; u/L Igoff h6o j :tx;sf]c;t/fk60 ahf/df
; xh; kdf kxF a9f0g5 .

^!=% gkfn /fHoleq :yfkf ePsf / xg] ; Vvf aGb/ufx, s66;/ k0; :6zg,
Psls; e6; f/ laGb' (ICD) sf] ; ~rfng / Joj:yfkgsf] lgodg ug{
066/df8n oftfoft kllws/0fsf]:yfkf ul/g5 .

^=@ Igoff kzf;wg tyf ljz; cfly\$ lq kj4g sfoqnd

Igoff Jofkf/nf0{kl:t:kwL{agfpg xfn lgld; ; Vvf aGb/ufx lq;sf]glhs lghl
lq;sf] ; m;gtfdf Igoff kzf;wg lq;sf] :yfkgsf nflu ; DefJotf cl;log
ul/g5 . o:tf lq;sf]:yfkgsf nflu b;xfocg; f/sf]Joj:yf ul/g5 M

^=@! pTkflbt j :tsf] tfl;Psf]cz lgsf; l xg]u/L Igoff kzf;wg lq;df pBfu
:yfkf ug{rfx;df To:tf pBfu :yfkgsf nflu :jls;t lb0g5 .

^=@@ Igoff kzf;wg lq; ;ljz; cfly\$ lq;df sk; ufd, x:tsnf ufd tyf
ufd;6 kzf;wg lq; (GPZ) :yfkf ug{klyldstf lb0g5 .

^=@# Igoff kzf;wg lq;df :yflkt pBfu;nf0{ kj4g ug{ >d P9 nlrnf]
agf0g5 .

^=@\$ Igoff kzf;wg lq;sf] nflu cfoft, kzf;wg, dNo clej [4 / Igoff; Da6wl
Psls; lgb;sf agf0{nfu"ul/g5 .

^#= krf/ k| f/ tyf kj 4g sfoqnd

^#=#! lj Zj Jofkf/ ; u7gsf] klj wfgcg' f/ Sanitary & Phytosanitary, Technical Barriers to Trade / Trade in Services ; DaGwl ; Rgf kj fx / ; fvk5; DaGwl lj Bdfg National Inquiry Point X2nf0{; b9 agf0g5 . j fl0fHo tyf cflkt{ d6qfnon]To:tf Inquiry Point X2Sf]; dgj o ug5 .

^#=@ lgoft kj 4g ug5f nflu lj b7L Jofkf/ d]hfd ; xeful xbf ; fdgfsf]en6e6 dQm cf] f/k; f/ ug{; 3fp kluf] \e6g]p27on]ATA-CARNET Sf]; b:otf lng kxn ul/g5 .

^\$= hgziQmlj sf; sfoqnd

^\$=#! lakllo, lfqllo / axkllo Jofkf/ ; lGw÷; Demf]fx2sf]hl6ntfnf0{Wbfg lb0{ j:t' Pj +ahf/ lj sf; , uof:t/ ; wf/nufot Jofkf/ ; lGw÷; Demf]fx2sf af/df j ftf{ug{; Sg] lfdtfoQm hgziQm tof/ ul/g5 .

^\$=@ c6t/fl60 Jofkf/; E ; DalGwt vf; u/7 aff4s ; DklQsf]; Af0f (TRIPS), Sanitary and Phytosanitary / Jofkf/df klj lws cj /fw -TBT_ e6; f/ dNoflg tyf klqmofsf af/df ; /sf/L Pj +lghl lf0sf ; DalGwt ; :yfsf JolQmf0{tflnd lb0g5 .

&= klqmofut ; /nls/0f / Joj :yf

&=# Ohfht-kq; DaGwl klqmof

&=#! k7f/Lsf]lgldQ agb]h / kl/df0ffids agb]h nuf0Psf j :tx2afx5 c2 j:t' a]s^a k0ffnldfk]t cfoft ubf{Ohfht-kq rflxg]5g .

&=#@ lgsf; lsf lgldQ agb]h nfu5f j:t' afx5 c2 j:t'sf]lgsf; l vhf ul/Psf] 5 .

&=## lgsf; l jf k7f/Lsf] Ohfht rflxg] cj :yfdf j fl0fHo lj efun] Ohfhtkq lbg5 .

&=@ s/, e6; f/ tyf dx; h; DaGwl Joj :yf

&=@#! lgoft j:t' / o; sf]pTkfbgsf nflu cfj Zos kg]sRrf kbfy{tyf ; xfos sRrf kbfyx2 dh5leq cf] f/k; f/ ubf{:yfglo s/ nflg]5g .

&=@@ lj b7L qm]fn] g]kfnl lgoftstf0{ lgoft c8{sf nflu k7fPsf] gd6f (Samples) j :tdf e6; f/ dx; h nuf0g]5g .

&=@# lgoftt j:t' lj b7L cfoftstf0{cdf6o e0{lkmtf{ePsf cj :yfdf lgoft ePsf] k0fl0ft ug]sfuhftx2sf]cfwf/df To:tf j:t'x2df e6; f/ dx; h / VATgnflg]Joj :yf ul/g5 .

&=@\$ k7f/L ePsf sRrf kbfy{tyf ; xfos sRrf kbfyx2af6 pTkflbt j:t' lgoft ePdf cfoftdf lt/\$f]e6; f/ s/ lkmtf{xg5 . a5 Uof/6l /fv5f]f ; DalGwt e6; f/ sfofnon]k]s]f ug5 .

&=# lh=P; =kl= (Generalized System of Preferences) ; DaGwl Joj :yf

&=#! lh=P; ðkl= ; lj wfsf ; DaGwdf lgoldt ; kdf Joj ; folx;nf0{Jofkf/ kj 4G
kl'ti7fgn]hfgsf/L u/fpg\$.

&=#@ lh=P; ðkl= l; kmfl/; ug]lgsfo, sfo]j lw / ; f] DaGwl ; j]fzNs j flofHo tyf
cfkl't{dGqfnon]tf\$g\$.

&=## lh=P; ðkl= l; kmfl/; ; j]fzNsf6 kfl't /sdnf0{lgof\$ j:t'lj sf; , u0f:t/
; wf/ / lgof\$ kj 4Gdf vr{ul/g\$.

&=#\$ lh=P; ðkl=sf] /\$8{/Vg] / sfo]j og ug] sfd Jofkf/ kj 4G kl'ti7fgn]
ug\$.

&-\$= pTklQsf]kðf0fkq; DaGwl Joj :yf

&-\$=! j flofHo tyf cfkl't{dGqfnon]pTklQsf]kðf0fkq (Certificate of origin) hf/L
ug]lgsfo / o; df nuf0g]; j]fzNs; DaGwl lgof\$ ug\$.

&-\$@ pTklQsf] kðf0fkq kfl't ug] sfo]j lw j flofHo tyf cfkl't{ dGqfnon]
; fj h]gs ug\$.

&-\$# pTklQsf]kðf0fkq hf/L u/ðfkt kfl't xg]/sdnf0{hf/L ug]lgsfon]lgof\$
j:t'lj sf; / kj 4G sfo]f vr{ug\$g\$.

&-\$ \$ pTklQsf] kðf0fkq; DaGwl cgludg j flofHo tyf cfkl't{dGqfnon]tf\$ \$f]
lgsfon]ug\$.

&-\$% pTklQsf] kðf0fkq hf/L ug]lgsfon]; f] DaGwl clen]y sDtldf klg #
j if{Dd cBj lws /Vgkg\$. clen]y; DaGwl lj j /of rðfl; s ; kdf j flofHo
tyf cfkl't{dGqfnon]tf\$ \$f]lgsfo; dl f k\$ ug\$kg\$.

***= j:t'lj sf; sfo]nd**

j:t'lj sf; sfo]ndnf0{b0{5\$5\$}; dXd f lj efhg u/L nfu" ul/g\$. kyd
kfyldstf ; dXd f xfn lgsf; l ahf/df :yflkt e} s\$ f >dkwfg (Labour intensive)
j:tx;nf0{; dfj \$ u/L lj z]f s]b]t lfg (Special focus area) sf] ; kdf lj sf;
ul/g\$. o; kfyldstf ; dXcGtu\$ lj z]ftM tof/L kfzfs, prgl un]f /
x:tsnfsf j:tx; kg\$g\ bf] f]; dXd f lgsf; lsf]k' / ; Defjgf /x\$ f s]l]fhG,
x:tsnf / jghG j:tx;nf0{kfyldstf lb0{hf\$ lb0Psf] lfg (Thrust area
development) sf] ; kdf sfo]j og ul/g\$. o; ; dXd f lrof, t/sf/lsf] alp,
h8la6l, cb]f / cn]f l cflbsf]lgof\$ kj 4Gsf nflu hf\$ lb0g\$.

***-! lj zif s[ib]t lfg (Special Focus Area)**

***-!-! tof/l kfzfs**

- lj Zj Jofkf/ ; #7gsf] klj wfg cg'k Multi-Fibre Agreement (MFA) cGtuť nfu"ePsf sf[đf k0ffnlsf] cGtokl5sf] kl/jltť kl/l:ylt / cGt/fli60 ahf/sf] ; Deflj t cTolws kl't:kwf[đf0{ Wbfgdf /fvl vf; u/l gkfnl sk8f, tof/l kfzfs tyf s6g 6fj nsf] lbuf] ljsf; sf nflu cfj Zos sfođmdx' r/0fa4'kdf sfof[đj ogdf Nof0gđ .
- tof/l kfzfs / s6g 6fj nsf] lgoft a9fpg cj nDag ug{kG]bl3đfnlg /ofglit to ug{clwbog u/l kl't lgisif[đf] cfwf/df /fli60 :t/sf] dful'zđ -Guidelines_ thđf u/l sfof[đj og ul/gđ .
- lh-P; -kl= ; lj wsf nflu j:t' pTklQsf] lgod -Rules of Origin_ nf0{ ; d] Wbfgdf /fvl tof/l kfzfs / s6g 6fj nh:tf sk8fdf cfwf/t j:tx'đsf] lbuf] ljsf; ug{k[7; DaGw :yflkt u/l wfuf] tyf sk8f pBf[đx'đsf]:yfkgsf nflu cfj Zos glit / k] fwf/x'đsf] Joj:yf ul/gđ . xfn ; -rfngdf cf0/xđf 3/đ' tyf 7hf :jb'zl sk8f pBf[đx'đ; đ ; dGj o sfod u/l j:t' ljsf; ug{hfđ lb0gđ .
- tof/l kfzfs pBf[đsf] kl't:kwf[đs lfdtf j[4 ug{tof/l kfzfs kzf[đg lfg -GPZ_ sf] cj wf/0ffnf0{ kfyldstf lb0{ ; DefJotf clwbog u/f0{o:tf lfg]sf] :yfkgsf nflu c'đ cfj Zos sbdx'đ rflngđ .
- tof/l kfzfs sf] cGt/fli60 Jofkf/df ePsf] vhf glitaf6 l; lhť Jofkf/s cj ; /x'đaf6 clwstd km0bf p7fpg tof/l kfzfs sf] ahf/ lj lj wls/0f ug{ lghl lfg; đsf]; fepf/lđf k] 4đf[đs sfo'đ ul/gđ .
- ; g\@))% kl5 sf[đf k0ffnl x6đ u0{ Jofkf/ vhf ePsf] sf/0faf6 kđv cGt/fli60 ahf/x'đdf lgsf; l 36đ uPsf] s'/nf0{ Wbfgdf /fvl To:tf ahf/x'đdf eđ; f//lxt kxF kfpG rflnPsf sbdx'đ nf0{lg/Gt/tf lb0gđ .
- a9l dNo clej [4 xg] tof/l kfzfs sf] pTklbgnf0{ k[đ]; flxt ug{cfj Zos kg[đ blf hgziQmsf nflu lghl lfg]af6 km]g 6đg[đf]hl 0lG:6R0bdf] :yfkGf ug{ k[đ]; fxg lb0gđ .

***-!-@ un]f tyf pmgl ; fdg**

- cGt/fli60 ahf/df gkfnl un]f sf] klxrfngnf0{ sfod /fvl o; sf] lgoft kl/df0df lu/fj 6 cfpg glbg gkfn un]f -Nepal Carpet_ sf] a[đG8^a / n[đln^asf] sfođf0{cuf18 a9f0gđ .
- gkfnl un]f n[đln^asf] Joj:yfkgsf nflu u0f:t/ tyf gkftf] lj efun]k/lif0f tyf kđf0ls/0f ug[đ Joj:yf ldnf0gđ . ; fy}kđv ahf/df xfn kf0/xđf] lj zif eđ; f/ 5b ; lj wfnf0{lg/Gt/tf lbg cfj Zos kxn ul/gđ .

- dli; gaf6 lgldf wfufsf] kofu; Da6wl 7f] glit lgwf{of ug{cft/fl60 ahf/df un]fsf]dfu / dNo klit:kwf{f0{; d] Wbfgdf /fvl nfut-nfe lj Zn]f0f -cost-benefit analysis_ sf]cWbog u/f0g5 .
- gkfnl un]fsf] :yflkt uof:t/nf0{ sfod ug{un]f ptkfbgdf kofu xg] cfoftlt pmsf] uof:t/ k/Lifof u/sf] kdf0fs/Of sfuhft ; Dal6wt cfoftstf6] e6; f/ sfofnodf clgjfo{ ; kdf k7 ug[kg] Joj :yfnf0{ sfod /flvg5 .
- gkfnl un]fsf] uof:t/nf0{ lj Zj fl; nf] agfpg ptkfbg tyf lgsf; lk] { lg/Lif0fnf0{k6fj sf/L agf0g5 .
- gkfnl un]fsf] cft/fl60 ahf/df lj Bdfg 5ljdf cF cfpq glbg gkfnl un]fsf]gdfaf6 lj b7l un]fsf]lgsf; l xg]l:ylt ptk6g xg glbg pmgl un]f k7f/Ldf lgo6qof u/l sg]klg ksf/sf] Transhipment nf0{k0f6 kdf lg?T; fxg ul/g5 .
- un]f tyf pmgl j :tx6sf] ptkfbgsf nflu dhsleq] pmsf] ptkfbg; Da6wl Psls6 sfomd Nofpg ; DefJotf cWbog u/f0g5 . lj z]fu/L lAatl ksf/sf] pmg ptkfbgdf dx6j lb0g5 .
- uof:t/oQm un]f lgsf; l tyf lj b7l ahf/ kxFdf lg/Gt/tf lbg un]fsf] uof:t/ lgwf{of kdf0fs/Of -Quality label_ afn>d/lxt kdf0fs/Of, kofj /oflo kdf0fs/Of -Eco-label_ sf]lgwf{of ug]Joj :yfnf0{k6fj sf/L agf0g5 .
- lgoftsf nflu ahf/ lj ljwls/Of ug{o/fl]hl ahf/nufot cd]sl ahf/ tyf c6o ; Deflj t ahf/df kj 46 sfomdx6 ; ~rfng ul/g5 .
- un]fsf] ptkfbg; Da6wl klqmfxx6 ld>of, s6f0 / /Efnufot l8hf0g tyf uof:t/; Da6wl ; :yfut Joj :yf ug{lghl lf6sf] ; xeflutdf sfk6 :shsf] :yfkf u/l blf hgziQm lj sf; df 6]f k7of0g5 .

***=|# klZdgf tyf /7dh6o j:t'**

- klZdgf tyf /7dh6o j:t' ptkfbg ug{cfj Zos k6v sRrf kbfsf] cfkl't{ :yfol Pj +bl36fnlg ; kdf u/fpg Joj ; flos ; DefJotfsf] cfwf/df ptkfbgsf] sfofnf0{k6] ; flxt ul/g5 .
- sRrf kbfsf] ptkfbg ug{Rof^u] kfngsf nflu :yfglo Joj ; folnf0{ cfj Zos k6l / klj lwsf] Joj :yf u/l k6] ; flxt ul/g5 .
- /7d ptkfbg ax6\ ; kdf u/fpgsf nflu cfj Zos k6l / klj lwsf] plrt Joj :yf u/l /7dsf] sRrf kbfsf] ; kdf /x6f] lsdA' v]lb]v sk8f ptkfbg; Ddsf] sfofnf0{lj z]f klyldstfsf ; fy k6] ; flxt ul/g5 .
- klZdgf tyf /7daf6 ptkflbt j:t'sf] :t/lotf sfod ug{k6fj sf/L uof:t/ k/Lifof Joj :yf / k6v lgoftsf dhsdf 68dfs{bt6] ug] sfofnf0{klyldstf lb0g5 .

- ; xsf/lsf] cjwf/0ff tyf cfwlgs klj lwaf6 Rof^auf kfngsf] ljsf; ug{ klj lwsx₂sf]/yb] Pj +lgu/fglcf ; DefJo ufdl0f lfnf0{Rof^aufkfng lfnf] 2 kdf gdgf cfof]hg (Pilot Project) ; ~rfngdf Nof0g\$.
- pTkfbg / lgoft nfut sd u/l kl:t:kwf(ds lfdtfsf] ljsf; tyf pko0m kj 46fids sfoqmdx₂sf]dflbdaf6 ahf/ cj ; / kbfu u/l lgoftnf0{kl] ; flxt ul/g\$.
- /zd, klZdgf pTkfbg / lgoftsf nflu cfjZostfg'f/sf dfgj ; zfwgsf] ljsf; df ; xofu kfof0g\$.
- klZdgf tyf /zdh6o pTkfbgsf] k[7 tyf cu} Da6w (Backward & Forward Linkages) sf]ljsf; ul/g\$.
- klZdgf tyf /zdh6o j:t' pTkfbgsf]lj lwtfssf]nflu Design s[b\$]clwstd pkofu u/f0g\$.

***!-\$= x:tsnfsf ; dfg**

- lj zifu/l 7hf] kl/df0fdf lgoft xg] klZdgf, pmgl ; dfg, rfb]sf ; /; dfg, wftaf6 ag\$ j:tx₂ tyf xft]sfuhnfn0{kdv lgoft j:tx₂sf] 2 kdf ljsf; ug{ ; xofu kfof0g\$.
- x:tsnfsf j:tx₂sf] pTkfbg lj lwls/0f, l8hf0g, u0f:t/ ljsf; / ahf/ kxF; Da6w tfind tyf cg'6wfgfids sfoqmdx₂ Pp6}5ftfdlg ; ~rfng ug{ gkfn x:tsnf dxf; 3sf] cu}f0df gkfn ; /sf/sf] ; xeflutdf lj lw sfoqmdx₂ ; ~rfng ul/g\$. ; fy} x:tsnf l8hf0g tyf ljsf; s[b]fnf0 l8hf0g; Da6w ; j]f kj fx ug{kl'ti7fgsf] 2 kdf ljsf; ul/g\$.
- clud eQmgl -Advance payment_ / klttkq -L/C_ af6 xg]lgoft Joj:yfsf] kg/fj n\$g u/l x:tsnfsf]lgoft eQmgl Joj:yf ; /n agf0g\$. vf; u/l gdgxf₂sf]cfoft Pj #kmtl{vl/b (Buy back) L/C / lkmtl{vl/b Joj:yf -Buy-back arrangement_ cftu₂ lgoft ug{ ; lsg]Joj:yf ldnf0g\$.
- x:tsnfsf] lgoft eQmglnf0{ Pn=; l= dfknt xg]afx\$ c₂nf0{ sfuhft aemfPKl5 eQmgl -Document against payment_ sf]cfwf/df xg]Joj:yf ul/g\$.
- x:tsnf pTkfbx₂n] kfpkgk] e6; f/ dx; h lkmtf{ -duty-draw back_ nf0{ Joj]xfl/s / kpf]sf/l agfpg lgoft ePsf]/sdsf] ; d-b/ -Flat - rate_ tf\$ l lkmtf{lbj]Joj:yf ul/g\$.
- x:tsnfsf j:tx₂ lgsf; l ubf{cfj Zos kg]lj le6g l; kmf/; x₂ kbfu ug] ; a} lgsfox₂nf0{Ps}ynf]df /v] p0m sfof ; /ntf / zl3tf Nof0g\$.
- e6; f/ hfF kf; ubf{ ; a} ; /sf/l lgsfox₂ -e6; f/ ; k/ftlj lj efu ; /lff kx/l / c₂ cfj Zos lgsfox₂ nf0{Ps}ynf]df /v] Ps}k6s lg/lif0f u/l 6fF dfg]Joj:yf ul/g\$.

- x:tsnf j:t'sf]k/ftfl[ej s hfF kf; Joj:yfnf0{enfembdQm / cfwlgs agfpg ; DalGwt lgsfo; E ; dgj o u/L cfj Zos Joj :yf ul/g5 .
- gkfnl sfuhsf j:tx;sf] pTkfbgdf cfj Zos nftf sfuhsf] pTkfbg / ; lngsf] kyfaf6 ufdlOf eU; Dd e0/x\$] cfly\$ kjfxnf0{Wofgdf /fvl jg dgqfno / jg kbfj/ ljsf; ; ldt; E ; dgj o u/L axt\sfomd ; ~rfng ul/g5 .

***=@ hf\$ lbOPsf]lfg -Thrust Area Development**

lgsf; lsf] k/ / ; Defj gf /x\$] sf/Of hf\$ lbOPsf] lfg ljsf; -Thrust area development_ cGtu\$ s[lfhGo j:tx;sf] pTkfbg cTolws dqfddf j[4 u/L klT:kwf{ds lfdtdf ; wf/ Nofpg ; DalGwt ; /sf/l tyf lghl lfgsf lgsfox; alr ; dgj o ul/g5 . j flOfHo glltsf]lglb{6 p2Z}odf pNny ePcg; f/ hf\$ lbOPsf]lfg -Thrust area_ cGtu\$ /x\$] s[lfhGo j:tx;sf] :yfglo ; f]tsf] pkofU u/L dNo clej [4df ; wf/ Nof0{ ol j:tx;sf] lgoftaf6 kkt kltkm hg:t/; Dd k%of0{ lfgut ; kdf ljsf; ul/g]nlo /xg5 . ; /sf/n]nfu"u/\$]bl3\$fnlg s[lf ofhgf / cfj lws ofhgn]s[lf lfgnf0{cy{Gqsf] cu0fl lfgsf] ; kdf cElsf/ u/L ul/al lgjf/Ofdf ; xofU k%ofpg]p2Z}o /fv\$]x\$]fbg; k j flOfHo glltdf s[lf pTkfbgsf] lgoftnf0{PslsE ; kdf cufl8 a9f0g5 . lj z]ftM lgoft Jofkf/df thgflds nfe ePsf Irof, t/sf/lsl]alp, cn]L, cbj f / h8lablsf]lgoftnf0{Joj ; fols/Of ug] u/L sfomd nfu"ul/g5 . olafx\$ lgoftdf lg/Gt/ j[4 e0/x\$] cGo j:tx;nf0{ ahf/ kj z]sf]; lj wf lj :tf/ ug]kpf; ul/g5 .

***=@!= Irof M**

- gkfn]sf] efu]ns lj lwtf Pj +hnjfohGo nfesf] kmf0bf / thgflds nfenf0{; d] Wofgdf /fvl gkfnl Irofnf0{kdv lgoft hGo j:t'sf] ; kdf :yflkt ul/g5 .
- Irofsf]pTkfbg lfdtdf j[4 / uofftds ; wf/sf nflu dh\$sf]kj]L{lfgnf0{ Irof lfgsf] ; kdf ljsf; ug{s[lf dgqfnonufot Irof ljsf; ; ldt tyf c; ; DalGwt lgsfox; ; E ; dgj o u/L PslsE sfomdsf]thkf ul/g5 .
- Irofsf] cGt/fl[60 dfunf0{ Wofgdf /fvl pTkfbgdf lg/Gt/tf Nofpg / e/kbf] agfpg Jofkf/s lfdtf j[4sf nflu s/f/ s[lf koffnl / 6L-0:60 :yfkf ug{kf]; fxg lb0g5 .
- cyf\$S; Irof / l; -6L-; = Irofsf]leGfleG}ahf/sf]k\$[t x]l pTkfbg / kj 4Gdf kf]; fxg lb0g5 .
- vf; u/L cyf\$S; Irofsf nflu hfkfg, kff; / hdGldf kj 4GfTds sfomd ; rfng ul/g5 eg]l; -6L-; = Irofsf nflu kfls:tfgl ahf/nufot ef/t / dWbk]L{/fi6x;df ahf/ lj :tf/sf nflu lj z]f sbd rlng5 .
- Irof pTkfbg j[4 u/L gfkcg; f/sf]pTkfbg ldtJolotf -Economies of scale_ af6 kmf0bf lng] u/L nufgl kj 4G ug{xfn nfu" e0/x\$] Irof ljsf; sf]nf0{cem kefj sf/l agf0g5 . pQm sf]fsf]nufglnf0{Irofsf]cGt/fl[60 ahf/lS/Ofdf kf]; fxg ug]{j z]f sbd rlng5 .

- ; fgf lrof s[fs tyf ptkfbsx;nf0{kf]; fxg lb0{ahf/ls/of ug{lghl tyf bft[:yfx;sf] ; femf/l jf cgt/fli60 Jofkf/; E ; xfpbf] kj 4gftds sfo{mdx; sfof] og ug{cfj Zos sbd rling5 .
- cgt/fli60 pkefDmf;sf] dfu / krint lgodnf0{cg; /of u/l lrofsf] u0f:t/ k/Lifof / kpf0ls/ofsf]JoJ :yf ul/g5 .
- lrof auFf / ptkfbg s[bbalr lkn8/ /f3sf]lgdf0f u/l 9j fgl nfut sd ul/g5 .

***-@@ t/sf/lsf]alp M**

- efuf]ns / jftj/0flo lj ljwtf sf/of t/sf/l alpsf] ptkfbg tyf lgof{sf]cj ; /nf0{lghl lfqsf]; xeflutdf pkofu ul/g5 .
- alp ptkfbg xg]kdv lfqx; - ?sd, ; Nofg, hDnf, snlsf0 / gj fsf0 h:tf lfqx;nf0{ahf/ls/of / Jofj ; fols/of u/l c; yk lhNnfd ; d] lj :tf/ ul/g5 .
- gkfnl alpsf nflu kdv ahf/sf ; kdf b]vPsf] aunfbzdf / ; DefJotf b]vPsf d]wbk]L{Pl; of, hfkfg / ef/tsf s[if d]hfx;df lgoldt ; kdf efu lng lghl lfqnf0{; 3fp k%of0g5 .
- gkfnaf6 lgof{ xg]ldgcfhl{dhf, rD; /sf] ; fu, /fof] / l; dlsf] alpsf] u0f:t/, p6gt / hftlo z4tf; lxt Vofn /vL ptkfbg / lgof{df ; dgj o Nofpg ; DalGwt lgsfo; E cfj Zos sfo{ul/g5 .
- alp ptkfbg / lgof{sf nflu cfj Zos s[if ; fdul tyf kofls^asf ; fduldf ; xlnot k%of0g5 . ; fy} :t/lo alp dfq k7f/l xg] JoJ :yfsf] yfngl ul/g5 .

***-@# cn]fl M**

- ; DefJotf clwbogsf]cfwf/df cn]flsf]ptkfbg lj :tf/ ug{kfl / klj lwdf ; xof]usf]JoJ :yf ldnf0g5 .
- u0f:t/ / ul]8^asf]æ/fli60:t/E lgwf{of u/l ptkfbg / kzf]wg sfo{k0ffnldf ; wf/ Nof0{lgwf{/t :t/ sfod /fvb}j :tut / bzut lj lj wls/ofaf6 lgof{ a9fpg]sfo{ul/g5 .
- lgof{ ; DefJo dh'sdf gkfnl cn]flaf/]krf/ k]f/ ug{ljbzi:yt s0g]ts lgof]usf]; xof]udf cfj Zos ; xof]u k%of0g5 .
- dNo clej [4 ug{; Defj gfsf]klxrfg u/l kf]; flxt ul/g5 .

***-@\$ bfn M**

- p6gt alp / lj sl; t ptkfbg klj lwsf]JoJ :yfaf6 ptkfbg tyf ptkfbsTj j [4 ug{s[if tyf ; xsf/l dgqfnodfkm; bfn afnlsf]lj sf; ; DaGwl lj z]f sfo{md ; ~rfng ul/g5 .

- pTkfbg tyf lgof{ nlo tf\$; DalGwt ; Jfdhs ; yfx{sf] ; xofuaf6 bfn afnl ljsf; sf nflu cfjZos klj lws ; Jf, tflnd tyf alpljhgxc pknAw u/f0g\$.
- :jf:Yo kdf0fkq hf/L ug{ :yflkt kpfuzfnfsf] lfdtf lj :tf/ u/L cGt/f{60 dfgotf lbnfpg kpf; ul/g\$.
- cGt/f{60 ahf/df kl{t:kwf{ds lfdtfsf] ljsf; ug\$ nflu Sanitary and Phytosanitary kdf0fls/of Joj :yfnf0{kpfj sf/L tNof0g\$.

***@% klk Joj ; fo M**

- pTkfbg tyf ahf/ dfualr ; dGjo u/L lgof{ofljo klk pTkfbg ug{ cfjZos la?jf, kFL, klj lw / tflndsf] Joj :yaf6 klk Joj ; fosf] ljsf; ul/g\$.
- lgof{ofljo klk Joj ; fosf] ljsf; sf nflu klk Joj ; fo lfo klxrfg u/L pTkfbg klj; flxt ul/g\$.
- cGt/f{60 ahf/ kj zsf nflu ahf/ clbog, kj 40 ; j+6g tyf kl/jxgsf] sfodf ; xofu k%of0g\$.
- lgof{ xg] hftsf kmhx{sf] uof:t/sf klfd lJzj; glotf a9fpg cGt/f{60 k'ngcg' f/sf] uof:t/lo kffnl ckf0{kdf0fls/ofsf] Joj :yf ul/g\$.
- hflvd sd ug{ jftfgslht kl/jxg Joj :yf / ldfg:yndf zltu{sf] ; ljwf pknAw u/f0g\$.

***@^ lsdtl÷cw{sdtl kTy/ tyf ; grfblsf uxgf M**

- lsdtl Pj +cw{sdtl kTy/ (Gems & Stone) tyf ; grfblsf u/uxgf pTkfbg, ljsf; / lgsf; L kj 40 ug{5\$}lj zif glitut Joj :yf u/L uxgf pTkfbg ug{cfjZos sRrf kbif{k}f/lnf0{s/dQm Pj +; /nls{ ul/g\$.
- lsdtl Pj +cw{sdtl kTy/, vfgl pTvgnf0{k}; flxt u/L axbNo wft' Pj + kTy/ uxgf pTkfbg, cfoft lgof{ Pj +kMlgof{sf] Joj :yf ldnf0g\$.
- lsdtl÷cw{sdtl kTy/ / u/uxgf pTkfbg Pj +lgsf; L ug{pBf{sf] nflu cfjZos dl; g pks/of / Hofj nx{sf] k}f/ldf s/ tyf e; f/ zNs dQm u/f0g\$.
- ahf/ lj zifnf0{nllft u/L uxgfsf] pTkfbg sfodf0{k}; flxt ul/g\$.
- ljleGg k\$ f/sf h{d:6f tyf ; grfblsf u/uxgf pTkfbg tyf kof{t ; a\k (Stock) ug{cfjZos kFlsf] Joj :yf u/L lgof{ ahf/ cj ; / pknAw u/fpg yk kj 40fids sfoc{ ul/g\$.
- ; grfblsf uxgf agfpg] sflnu9x{nf0{a9l blf agfpg cfjZos klzlf0f kbfug ug{ Joj :yf ldnf0g\$.

***@&= kẏfłwt 5fnf M**

- u0f:t/lo sRrf 5fnf ckl't{Joj :yf ug{ ; DefJotfsf] cfwf/df Jofj ; flos kzkfngsf]nflu kĤl / klj lws ; xofł k%of0g\$.
- kẏfłwt 5fnf / 5fnfsf j :txčsf]lgofłnf0{kłł; flxt ul/g\$.
- k0f{kẏfłwt 5fnf tof/L ug{cfj Zos dlj; g/L / klj lwdf ; xofł k%of0g\$.
- cġt/flł60 ahf/ kxFsf] nflu kęj sf/L ahf/ kj 4ġ sfoġmd ; ~rfg ul/g\$.
- 5fnf kẏfłvgdf j ȳłzs nufglnf0{kłł; flxt ul/g\$.
- dlj; g/L tyf pks/0fsf] kȳf/L ug{ ; /n Aofhdf C0f ; lj wfsf] Joj :yf ul/g\$.
- cwłkẏfłwt 5fnfnf0{k0f{kẏfłwt ug{ Common Facility Centre Sf] :yfkfg u/L ; lj wf pknAw u/f0g\$.

***@=* cbj f÷; 7f]M**

- u0f:t/lo ; 7f\$] pTkfbgsf] nflu pkoQm hftsf] cbjf vȳl pTkfbg lj :tf/df ; Dalġwt lgsfosf] ; xofłdf ksȳ Ifġ lgwfłof u/L kĤl, klj lw tyf alpsf]Joj :yf ul/g\$.
- pTkflbt cbj fsf]nflu ahf/ Joj :yf ul/g\$.
- cbj fsf] pTkfbg lj lj wls/of u/L cġt/flł60 ahf/ kj ȳ ug{ kđf0fls/of Joj :yf tyf kj 4ġfłds sfoġmd nfu"ul/g\$.
- Jofj ; flos Pj +pġgt cbjf vȳlsf]nflu pTkfbgbłv laqł kj 4ġ ugł Ddsf lj lj w klfdt tflnd kłfg ul/g\$.
- cbj fdf cfwf/t lgofł j :t\$]z4ls/of / 9j fġldf ; xofł k%of0g\$.

***@=(h8la6l tyf ; f/oQm tĥ M**

- h8la6l pTkfbg tyf kẏfłvgdf ; lj wfoQm k/Llf0f kđfłzfnfsf]lj sf; u/L k/Llf0f tyf kđf0fls/of ; }f pknAw u/f0gsf ; fy} k/Llf0f klj lwdf cġt/flł60 dfġotf kłłt ug{kđf; ul/g\$.
- pRr dNosf h8la6l tyf ; f/oQm tĥsf]pTkfbg, uł8^a, e08f/0f, ; sng ug{Joj ; flos vȳl kđffnlsf]lj sf; sf nflu kĤl, klj lw tyf tflndsf] Joj :yf ul/g\$.
- h8a6ldf cfwf/t j :txčsf] dNo clej [4 ug{ lgofłofło tof/L tyf cwłof/L j :t\$]pTkfbg ug{kłł; flxt ul/g\$.
- h8la6l tyf ; fłf cfwf/t j :t\$]lgofłnf0{a9fj f lbg ahf/ cġ' ġwfg, vflĥ Pj +kj 4ġfłds sfoġmd ; #fng ul/g\$.

- h8la6l pTkfbgsf nflu pkoQm:yfgx;nf0{ks6 lfgsf] ;kdf kfyldstf k6fg u/l ; xsf/tfsf]cjwf/0faf6 pTkfbg sfohf0{kf]; flxt ul/g5 .

***@!) xft]sfuh / ;f6]pTkfbg M**

- xft]sfuh / ; f6] lglde j :t5f]cfkl't{lfdtf tyf u0f:t/ lj sf; sf]nflu nf5tfsf]; Af0f tyf Joj:l:yt pTkfbg lj :tf/ u/l sRrf kbry{pknAwtfnf0{ lj :tf/ ul/g5 .
- nf5tf tyf gkfnl sfuh pTkfbg ug{cfjZos kFl, klj lw tyf tflndsf] Joj :yf ul/g5 .
- nf5tf sfuh pTkfbg klj lwsf]lj sf; df ; xofu k%of0g5 .
- xft] sfuhdf cfwf/t j :tx;sf] pTkfbgdf lj lj wls/0sf ; fy} l8hf0g ; 6/sf] clwstd pkofu Pj+ahf/ cj ; / pknAw u/fpg kj 46fids sfo6; ; ~rfng ul/g5 .

***@!! sfi7snfsf j:tx; M**

- c6t/f60 ahf/ dfuadf]hd u0f:t/oQm sfi7snfdf cfwf/t j:t' pTkfbg ug{sf7 l; hlg^a tyf lg/6t/ cfkl't{f0{; xh agfpg ; xofu ul/g5 .
- sfi7snfsf j:t5f] ahf/ lj lj wls/0fcg;k sfi7snf j:t5f] pTkfbg ug{ cg' Gwfg, tflnd, pTkfbg lj sf; tyf lgof6 lfdtf lj :tf/ u/l kj 46fids sfo6ndsf]; rfng ul/g5 .
- lgof6of]o sfi7snfsf j:t5f] pTkfbg ug{ cfjZos dl; g pks/0fsf] k7f/ldf s/ tyf e6; f/ dx;h 56 ; ljwf k6fg ul/g5f ; fy} pTkfbgsf] nflu cfjZos lahdl cfkl't{Pj +k7fwf/ Joj :yf cj ndag ul/g5 .
- sfi7snfsf j:t5f]lgof6df ; ljwf / ; xlnot k6fg ul/g5 .
- tflndsf] dfl0daf6 sfi7snfsf j:tx;sf] u0f:t/df ; wf/ ug{sfo6nd ; ~rfng ul/g5 .
- sfi7snfdf cfwf/t gofFgofFj:t5f] pTkfbg lj sf; df x:tsnf l8hf0g ; 6/sf]clwstd pkofu ul/g5 .
- sfi7snfsf j:t5f] lgof6df ; xofu k%ofpg tof/l j:t5f] Fumigation Treatment ; lj wsf]:yfkf ul/g5 .

***@!@ skn M**

- skn pTkfbgdf j4 ug{ skn pTkfbgsf yk lfgx;sf] klxrfg u/l u0f:t/lo xf0Nof68 / k7wfl/s skn pTkfbg, k7wfg tyf ul8E Pj +:t/ lgwf{0f klj lw cj ndag u/l lgof6 kj 46 ul/g5 .
- u0f:t/lo skn dfuadf]hdsf]kl/df0df lgof6 ug{; xsf/l5f]cjwf/0faf6 ; dxut ;kdf pTkfbg sfohf0{kf]; flxt ul/g5 .

- s[fsx;nf0{ u0f:t/lo skmsf] pTkfbgdf cfslif ug{ pRr:t/sf] la?jf tyf c6o cfjZos Input sf] ;xh 2kdf Joj:yf ldnf0g5 .

*@!# dx M

- dxsf] c6t/fi60 ahf/df ljZj ; glotf sfod ug{ c6t/fi60 df6otf kkt k/Llf0f kofuzfnfsf]lj sf; af6 u0f:t/ kdf0fs/0f ul/g5 .
- u0f:t/ sfod ug{ df7lkfng / dx pTkfbgsf] kefj sf/L lg/Llf0f tyf ; kl/j]f0fsf]sfo{ul/g5 .
- gkfnl ljziftfoQm dxsf] ljzif u/L tf7L / ;o5f] kmhdf cfwf/t pTkfbgnf0{kf]; flxt ug[u/L dxsf]pTkfbgdf lj ljwls/0f ul/g5 .
- dxsf]kofsn^a k0ffnldf ; wf/ ugufot lgof{of]o dx kzf]wg ug[dl]; g pks/0fsf]k7f/Lnf0{s/ tyf e+f/ dx; h 56 lbg]Joj:yf ul/g5 .
- lgof{of]o kfEfl/s dxsf] pTkfbgnf0{kf]; flxt ug{pkoQm cfwf/lznfsf] :yfkgsf nflu cfjZos kfl / kljlwsf]Joj:yf u/L pTkfbsnf0{; xofu k7of0g5 .
- dx cfoft ug[fi6«klxrfg u/L kj46fTds pkfox;sf]cj nDag ul/g5 .

*@!\$ hgf/ M

- hgf/ tyf ; fdf cfwf/t ptkfbgx;nf0{lgoffofljo agfpg u0f:t/ lgwf{0f, ; Dj 17g tyf e08f/0f lj ifodf cfj Zos kj fvf/sf]JoJ :yfsf ; fy}sf[fx;sf] ; lk lj sf; sf nflu tflnd kbfq ul/g\$.
- lgoffofljo hgf/sf] ; j16gdf cfwlgs klj lwsf] kpfu ug\$; fy}9j fgl nfutdf ; xlnot k%of0g\$.
- gkfnl hgf/nf0{Jofkl/s klxrfq lbg /fli6:t/ lgwf{0f tyf ulB^a ugI kl/kf6l nfu"ul/g\$.
- lgoff ; DefJo dhS klxrfq u/L ahf/ kxFsf] nflu kpf; ul/g\$.
- hgf/ ; Ing Ifqdf kj fvf/sf] lj sf; sf ; fy}sf[snf0{ahf/ JoJ :yf Pj + laqm kj 4g ; DaGwdf hfgsf/L u/f0g\$.
- p6gt hftsf]hgf/ ptkfbgsf nflu cfj Zos alplj hg / klj lwsf]JoJ :yf ul/g\$.

*@!% t/sf/L M

- hjs tfhf / ; Vvf (Organic, Fresh and Dried) t/sf/l sf] ptkfbg ug{ kfl; fxg ul/g\$.
- ptkflbt t/sf/l sf] lgsf; L kj 4g ug{dVo eG; f/ gfsfx;df zltux lgdf0f ul/g\$.
- Cold Chain sfod u/L t/sf/l sf] lgsf; ldf 6]f k%ofpg jL/u~hsf] ; Svf agb/ufxdf Refer Container -jftfgslht s6g/_ sf]cfj t hfj t xg]JoJ :yf ldnf0g\$.
- t/sf/l ptkfbg xg] Ifq;sf]klxrfq u/L tl Ifq;nf0{Organic Areas Sf] ; kdf dfgotf lbnfpg]Pj +ptkflbt t/sf/lx;sf]k/LIf0f kdf0fkq hf/L ugI ; 06qsf]lj sf; ul/g\$.
- ljbzsf cfoftstf] gkfnf t/sf/l ptkfbg u/L Supply Chain Sf] dflldaf6 lgsf; L ugIJoJ :yfnf0{kfl; fxg ul/g\$.

(= vf/hl

j fl0fHo glt, @)\$ (vf/h ul/Psf]5 .

gkfn ; /sf/ -dlGqkl/ifbaf6_ :jLst ldt M@)^%.!@.!